

Breslau Insurance & Benefits, Inc.

Top 20 Insurance Companies Ranked by Compensation Received

<u>RANK</u>	<u>2005</u>	<u>2006</u>	<u>2007</u>	<u>2008</u>	<u>RANK</u>
1	BC/BS	United Healthcare	Humana	Aetna	1
2	United Healthcare	BC/BS	United Healthcare	Humana	2
3	PacifiCare	PacifiCare	Aetna	United Healthcare	3
4	Pacific Life	Aetna	BC/BS	BC/BS	4
5	Humana	Humana	Principal	Principal	5
6	CBSA	AMS	Assurant John Alden	Assurant John Alden	6
7	Aetna	IAC-CBSA	PacifiCare	LifeWise	7
8	Assurant John Alden	Assurant John Alden	LifeWise	AMS	8
9	Banner Life	Principal	IAC	CIGNA	9
10	AMS	LifeWise	AMS	PacifiCare	10
11	F&G	Banner Life	CIGNA	American General	11
12	Standard Insurance	CIGNA	American General	IHC	12
13	CIGNA	Pacific Life	Banner Life	Significa Insurance	13
14	Principal	SecureCare Dental	Colonial Life	Ohio National	14
15	SecureCare Dental	MetLife	MetLife	Colonial Life	15
16	MetLife	Spectera	SecureCare Dental	ING	16
17	Health Net	RSLI	Lincoln National	Health Net	17
18	First Colony Life	Union Central	Delta Dental	SecureCare Dental	18
19	CGI	Health Net	Health Net	MetLife	19
20	LifeWise	Delta Dental	Spectera	Delta Dental	20
# carriers	41	45	41	44	

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Top 20 Insurance Companies Ranked by Compensation Received

<u>RANK</u>	<u>2001</u>	<u>2002</u>	<u>2003</u>	<u>2004</u>	<u>RANK</u>
1	Humana	BC/BS	Pacific Life	Pacific Life	1
2	Health Net	Pacific Life	BC/BS	PacifiCare	2
3	United Healthcare	Assurant John Alden	Assurant John Alden	BC/BS	3
4	Banner	Aetna	Humana	Humana	4
5	BC/BS	United Healthcare	United Healthcare	Assurant John Alden	5
6	Pacific Life	CIGNA	Aetna	United Healthcare	6
7	Aetna	Humana	CIGNA	CBSA	7
8	AMS	Health Net	Health Net	CIGNA	8
9	PacifiCare	MetLife	CBSA	Lincoln Benefit	9
10	MetLife	PacifiCare	MetLife	Health Net	10
11	Assurant John Alden	IMG	PacifiCare	SecureCare Dental	11
12	Standard Ins	Standard	First Penn Pacific	Aetna	12
13	Principal	Principal	SecureCare Dental	Continental General	13
14	CIGNA	Advance	AMS	MetLife	14
15	Canada Life	United Pet Care	Principal	Principal	15
16	Remington	AMS	Lincoln Benefit	Delta Dental	16
17	Am Gen USLife	Canada Life	IMG	AMS	17
18	United Concordia	Banner Life	Continental General	First Penn-Pacific	18
19	Advance	Health & Healing	HPA	Guardian	19
20	SecureCare Dental	Guardian	Standard	United Pet Care	20
# carriers	25	28	38	38	